



Workpackage nr 6 Brokerage Activities

Objective of WP: To undertake partnership activities between NMS, ACC and NIS countries within selected e-areas, Facilitating face to face contacts between potential partners, Active support to organisations willing to contact the Good and Best Practice projects representatives



Workpackage nr 6

Brokerage Activities

Activities within WP:

- Brokerage activities (regular, day to day activity)***
- Brokerage Event (Event consisting of 4 parallel sessions in the selected e-areas, organized by IFTR PAS)***
- Brokerage Activity control (Constant control of brokerage activities in all partner countries)***



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Brokerage Activities

T 6.1 Brokerage Activities:

- Constant support in contacting the selected organisations (Good Practice Project partners)***
- Brokerage activities web site (part of the main project web site, links to other projects e.g. Idealist***
- Consultancy activities – help to organisations in proposal development and meet the potential partners***



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***T 6.2 - Brokerage Event:
Separate event organized by IFTR PAS,***

***The event will consist of : plenary session
and 4 parallel sessions***

Estimated nr of participants: 100

***Important: proportional participation of
NMS, MS, NIS organisations, especially
SMEs, industry and research institutes***



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T 6.3 - Brokerage activity control:

Constant control of brokerage activity effects control will be made by all partners,

In case of problem the PMB will prepare the remedial activity

The key elements:

- Nr of new consortia created***
- Nr of proposals prepared***



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Deliverables:

D6 - Reports on:

- Nr of contacts made (e-mail, tel, face to face meetings)***
- Nr of invitations sent(e-mail, paper)***
- Nr of Brokerage Event participants***



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Milestones and expected results:

M6.1 – Brokerage Event – 100 participants from different countries

M6.2 – 3 project ideas (IP, NoE or STREP) in each e-area

– at least 10 new project consortia active in the next IST call

- At least 50% of participants from consultancy meetings will utilize consultants advice on proposals